

# Today's Highlights, June 26, 2010

- Policy of the Week: Hawking
- Seeking Beauty & Newth!
- Do We Have Your Current Address?
- Unclassifieds, Weather, Meetings and more on the other side!

SATURDAY MARKET NEWSLETTER  
June 26, 2010 • VOL. 41- NO. 14  
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# Saturday Market

MARKETPLACE • COMMUNITY • CELEBRATION

## From Beth

There is a lot going on lately. The downtown, buoyed for years by the Eugene Saturday Market, is finally seeing revitalization. There are visible examples for blocks in either direction of activity and commerce. It is an odd truth that though we were once a beatnik street market, we now are leaders both in the ability to incubate business and to do so on public property in the most respectful way with almost seamless operations.

As we look out from decades of hard work and cooperation, it can seem like we may be left behind somehow and that these newcomers will take something essential from our market. I honestly believe, however, that as a destination, we are solid. Our business model of self-sufficiency and sustainability, of elevating honest face-to-face trade and of honoring the individual artist as well as the customer will take us decades into the future. Do not fear that the downtown will thrive. We have long wanted more folks to come. If there are more visitors downtown, there will be more people at the market. This has long been our goal.

Have a lovely Saturday  
~Beth

PS I was asked why I wasn't able to ring the bell last week until 8:45 am. The laptop had crashed and we were working on our back up machine. This required transferring all the information to a slow computer and the mouse wouldn't work either. My sincere thanks to Vi for a cool headed and focused approach. I want you all to know that there are many things supporting you in the background and that there are safety nets in place to assure profitability. But I offer my deepest apologies for the lost 15 minutes. Rest assured that we will make all efforts to ring the bell on time.

## Policy of the Week: Hawking

Saturday Market has a policy against hawking: Members may not "hawk" their wares. Hawking is defined as offering goods for sale ag-

gressively by calling out loudly or by making Market patrons feel personally confronted by wares.

When we wedge ourselves into the small spaces that are our booths, we do so as a group. Therefore we have to consider our neighbors when we decide how to offer our products to our customers. We have agreed over the years that vendors at the Market will first wait for a customer to make eye contact with us or our artwork before we offer help to them. We do not call out to bring customers in. Doing so may inherently break their interest in your neighbor's product.

Please understand that selling at the market is not about competing with your fellow members. Being successful here is about our ability to bring together a critical mass of artists who offer such a wide variety of craftsmanship that the visitor feels a connection and wants to own a piece. You are trying to find your customer, not take someone else's customer away.

The respect that you offer to your neighbor can go beyond not hawking. For example, are you outside of your booth standing in front of your neighbor's display? Are your racks blocking your neighbor's booth? Does the smell or sound of your product drift past your neighbors all day? Is your product a copy of what you saw here or is it an expression of your own voice as an artist? Simply talk to your fellow vendor to make sure that your neighborhood is as happy and profitable as it can be.

## Committee Corner

The Holiday Market Committee met last Wednesday and approved the HM vendor packets, and discussed updating work task descriptions and other issues.

The next meeting is the Standards Committee meeting on Wednesday, July 21 after Product Screening. They will continue working on their definition of generic garments.

## HM Update

Holiday Market packets will be mailed out in early July. Please be sure we have your current address so that you receive your application.

There's a worksheet available at the Info Booth to help you figure out how to plan for your Holiday Market points for the 2011 season.

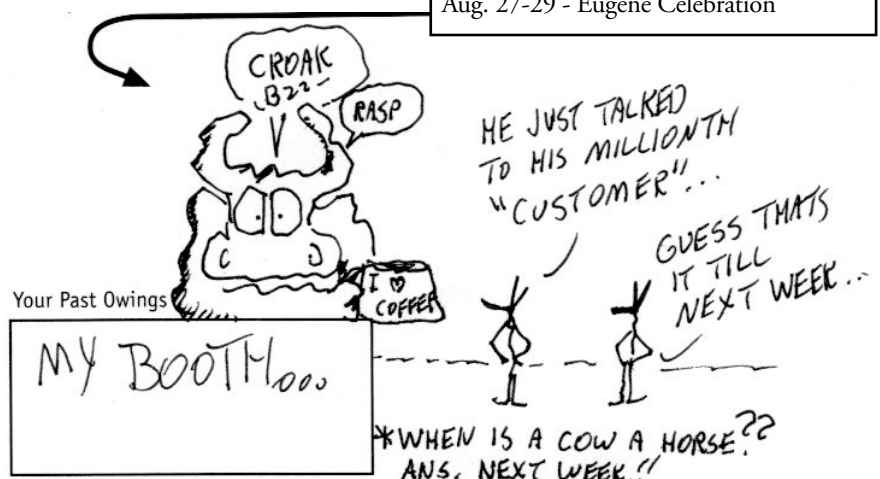
## Seeking Beauty & Newth

### Also, Folks to be in Ads!

Today Kim is looking for the next Beautiful Booth of the Month to be featured on the website in July. Is it yours? Don't be shy! Find Kim at the stage. She's looking for new products for the New Product page today as well. You can also be featured in a Market ad. There's no cost to you, you just need to agree to have a photo of yourself and your products published in the Guard and Weekly. Kim even takes the photo. This is an ongoing thing, so let her know any time. Thanks!

### Local Events

June 25-July 11 - Oregon Bach Festival  
July 2-4 - Art & the Vineyard  
July 9-11 - Oregon Country Fair  
Aug. 18-22 - Lane County Fair  
Aug. 27-29 - Eugene Celebration



## The Market Corner



Happy Birthday to potter Amanda Ryznar on Tuesday, and hula hoop maker

Kimbirlee Miller on Thursday!

**Umpqua Hula & The Arts Multicultural Festival** in Roseburg is looking for vendors Sat., Aug. 21-Sun., Aug. 22; Set up Fri., Aug. 20, at Umpqua Community College, Roseburg. Vendor Cost: 10 x 10 space is \$25 per day; 20 x 20 space is \$150 per day (booths must be rented both Saturday and Sunday) See [www.hekulanameahawaii.org](http://www.hekulanameahawaii.org) or [www.kumuhulapekeloday.com](http://www.kumuhulapekeloday.com). If interested in vendor packet, email [tiffaniasmith86@hotmail.com](mailto:tiffaniasmith86@hotmail.com).

**Willamalane Park and Recreation District's Summerfest** celebrates Springfield's 125th birthday on July 16-17. They are looking for vendors to sell homemade items. Booths are available on Friday night (5-10) and Saturday (set up by 10:30 and starting 11-7). The prices are \$50 for Friday night and \$75 for all day Saturday and \$100 for both days to rent a booth. For an application, email [heathers@willamalane.org](mailto:heathers@willamalane.org)

**National Fire Fighter** has fire retardant treatment spray for \$20/qt. They are at 1574 W. 6th.

**Wells Fargo Bank** is now open on Saturdays, 10 - 2.

**Junction City Water Tower Market** seeks vendors. Call 541-337-1428 or email [j.c.towermarket@gmail.com](mailto:j.c.towermarket@gmail.com) for info.

**The Kareng Fund** is the Saturday Market's vendor emergency fund. You can make a tax-deductible donation of any size any time, just specify your donation on the front of your payment envelope. Thanks!

You can get listed with a link to your website from the artisan listing pages on the Market's website. All you need is to have sold five times on the Park Blocks, and a functioning website (not under construction) or email address. Just send an email with your links and listing info to [links@eugen Saturdaymarket.org](mailto:links@eugen Saturdaymarket.org). Include links to blogs, etsy pages, facebook fan pages, myspace pages, twitter streams, etc.

**Need business cards? Signage?** Price list or tags? Market's Promo Manager Kim Still will help you design them for free! The only requirement is that you have at least 5 points. Come in for an hour and leave with originals for copying, or we can send them off for printing via internet-we can get you a great deal on color business cards. You can get the files for your own computer too. Call 686-8885 for an appointment.

## UnClassifieds

To place your free unclassified, bring it to the info booth by the end of the day, to the office by Thursday at noon, or e-mail to [marketks@efn.org](mailto:marketks@efn.org).

Seeking complimentary crafter and craft to share my Holiday Market booth. Nancy Bright, 541-342-8051 (6/26)

Covered Wagon: Unique vintage custom utility trailer. Good for fairs, supplies, sleeping, storage. \$895 cash/firm. Solid, small rear door, 2 windows, bare inside, 2" ball hitch, looks European, needs paint. Vendors favored -- leave message at Zenscapes 4x4 booth 8th and Park. (6/19)

Looking for someone to possibly take my cat in for a month in July. Must love cats, must not have cats. Food will be provided, as well as \$200 compensation. Please find Alley in sp 364 or call 541-954-3779. (6/19)

Burley was stolen. Need replacement buggy to transport stock and tent to Mkt. Bicycle cart preferable. Please ring Dennis @ 541-343-2941. (6/19)

Free - Extraordinary Holiday Market booth. Norman, 541-747-1936. (6.12)

For sale: Woodworker's Central Machinery 12 1/2" auto planer, new, never used. Cost \$200, sell for \$75. See Bob or Rose, booth #337. (6/5)

Ritta's Burritos monthly special for June is a Three Cheese-Walnut Quesadilla with Seared Pineapple Salsa. (6/5)

Room available now, in unique acre+ former farm off Oakpatch in west Eugene. Share w/3 men, cats & bees. Looking for eco-aware, responsible individual, prefer vegetarian (mostly), no dogs, wireless internet. \$360/mo, \$175/dep, utility share. 541-302-1419 or 541-968-8431. (6/5)

Looking for OCF booth to share, have handmade dolls, do not take up much room. Call 541-870-6538, email [imishiarainbowint@earthlink.net](mailto:imishiarainbowint@earthlink.net). Lisa Rain Gladiola. (6/5)

97 Nissan Quest GXE V6 3.0 Liter Ready for Market w/newer tires, brakes, and windshield. Sliding bench seat, two removable center chairs and removable roof rails. Travel safe & comfortable w/Air Conditioning, Remote Power Door Locks, Power Steering, Power Windows, Tilt Wheel, Cruise Control, AM/FM Stereo CD. Dual Front Air Bags, Power Driver's Seat, Privacy Glass & Swing-out rear window and Illuminated entry system. Per my mechanic transmission in good condition. 170,000 miles young-- \$4500-- that is \$850 below Bluebook to cover knock sensor @ \$700 parts and labor. Please call 541.729.5947 (6/5)

Market van 1983 Ford E150 heavy half ton dual tanks, 302 V8, leave message at 541-689-7178. Best reasonable offer (ph # is correct now)(6/5)

For sale: Beeswax/soywax blend, 10 lb. bricks, \$10. Wanted: cupcake tins, old pie tins, glassware, serger sewing machine. Call Elizabeth, 541-343-2604. (5/29)

Looking for a 1 bedroom apt. up to 575 HUD-VASH Section 8. Former Market worker Annica McCarthy, 541-653-3815. (5/22)

Hello, my name is Planet Glassberg and I am looking for a new home in Eugene where I would like to live in a house, cottage or yurt. A one bedroom or studio. I am a respectful and responsible person who cares about the land and my neighbors. I can move in June or July. Please call me at 541-461-2695

## Weather

Let's hope this is the shape of forecasts to come! Mostly sunny, with a high near 80. West wind at 7 mph becoming north. Have a superb day, everybody!

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-ancient Market incantation (Nov 3, 1973)



## On the Market Stage

10:00 AM **Savanna Coen** -12-year-old knockout vocalist

11:00 AM **Linda Yapp & The Eleanors** -original uplifting kid songs

12:00 PM **Shade Tree Mechanix** -fine tuned Americana

1:00 PM **Paul Prince** -afro-polynesian guitar

2:00 PM **The Huckleberries** -Roots, blues, americana

3:30 PM **Voodoo Mountain Zydeco** -a jambalaya of hip-shaking mayhem

## Committee Meetings

### Board of Directors

Wednesday, August 4, 5:15 PM

Agenda: mentoring new members

### Standards Committee

Wednesday, July 21 after screening

Agenda: definition of generic garment, who may sell

### Standards Screenings

July 7, July 21, 3:30 PM

### Holiday Market Committee

Weds, Sept. 8, 5 PM

Agenda: decorations

### Sustainability Committee

Weds, July 28, 2 PM

Agenda: Durables, Bike Racks

### Food Committee

Weds, Aug 25, 1 PM

Agenda: work plan, durables, plan promotional workshop

### Kareng Fund Committee

Tues, July 20, 3 PM

Agenda: review draft bylaws

### Board of Directors Election

Saturday, Dec. 11

## Credit Card Sales

Market accepts Visa, Mastercard, Discover & American Express. Give your customer a note with your last name and your booth number and send them to the info booth. Your check for the amount of the sale less 5% for bank charges will be ready on Wednesday at noon at the office.

### THE SATURDAY MARKET BOARD OF DIRECTORS AND OFFICERS

Chairperson - River Kennedy • Vice Chairperson - Teresa Pitzer • Secretary - Pamela Raynor • Treasurer - Lynn Brown • Ritta Dreier, Teri Gutierrez, Kathleen Houghton, David Lee, Owen VanHooser, Alex Lanham (alternate)  
Holiday Market Chair - Pam Raynor, Vice Chair - Jennifer Hoover • Standards Committee Co-Chairs - Teresa Pitzer, Lynn Brown • Food Committee Co-Chairs - Colleen Bauman, Ritta Dreier • Sustainability Committee Chair - Eric Myers, Vice-chair - Willy Breninghouse  
General Manager - Beth Little  
Promotions & Advertising Manager - Kim Still  
Membership Services Coordinator - Vi Sadhana  
General Manager Assistant - Elissa Kobrin  
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E-mail - [info@eugen Saturdaymarket.org](mailto:info@eugen Saturdaymarket.org)  
Office Hours - Tuesday-Friday, 10am-4pm